

## Edition, Distribution, Publication

# An interview with Giles Lane, from Proboscis, Researching, developing and facilitating creative innovation, about DIFFUSION

#### Information distribution. How to avoid the control of the market.

The DIFFUSION eBook format was designed partly to address the problems for small presses with niche markets caused by the increasing globalization and consolidation of the book distribution and retail industry. We also wanted to change the relationship of the reader to the publication, from a pure consumption model to one where they invest in the acquisition and creation of the eBook they are about to read.

#### From PDF to the printed version. When the user is the one making the lasts processes.

Studies of the 'paperless office' have demonstrated that more paper is used than ever before, primarily because of the ease of hitting the 'Print' button. DIFFUSION was designed to make the reader invest more in the process of consuming the eBook by making it necessary for them not just to print the essay, but to make up the eBook too. The reader has to invest time and effort in this and it makes an intervention in the screen-based world

### Selection vs quantity. The editor's choice; the curated vision.

Rather than publish large quantities of eBook in the format we have chosen to publish titles only when we can raise funds to pay authors a realistic fee for their work. Thus we have to create 'series' and commission writers. We are now working on a new aspect of the project which will allow other people to access an "eBook Generator" to create and disseminate their own DIFFUSION eBooks.